

# Dennis E. Brown

Vice President for Mission Advancement



## EXPERTISE

- CEO coaching
- Fund development
- Marketplace ministry
- Men's ministry

## RECOGNITION AND ACCOMPLISHMENTS

- Started and developed several ministries including JobSeekers
- Was awarded a variety of sales management awards
- Founded and built a successful National Customer Service Firm
- Helped develop funds for The Mission Society through difficult economic times
- Successfully disciplined and mentored dozens of men

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## ROLE AT THE MISSION SOCIETY

Denny Brown joined The Mission Society in February of 2003 as Vice President for Mission Advancement. Under Denny's leadership, the Advancement department exists to support the mission of The Mission Society by mobilizing believers and churches for generous giving and personal participation in Jesus' work around the world.

Denny and his team coordinate the energies of God's people to fund support ministries for missionaries, field projects, training for international leaders, and local church outreach. The Advancement department provides opportunities for partners to participate in Jesus' mission through their gifts and prayers for the ministries of The Mission Society. He oversees the communications, events, and committees that enlist, inspire, minister to, and show appreciation to those who give of the resources that God has provided to them toward the advancement of God's kingdom.

## BACKGROUND

Prior to joining The Mission Society, Denny was the Executive Director and Founder of JobSeekers USA ministry, and headed up expansion for the Crossroads Career Network. These are evangelistic marketplace ministries to business people who are struggling with their faith and facing some sort of career challenge or transition. His primary focus was to help others locally and around the country develop programs to minister to those who are facing spiritual and career transition challenges. During this time, Denny was also self-employed as a business development specialist and coach to CEOs nationwide.

Prior to this ministry focus, Denny was Chairman of the Board of American Health Companies and President and CEO of Diet Centers, Inc. a subsidiary of General Nutrition Centers in Pittsburgh, PA. He also participated in CBMC, helped to start Tuesday Noon Boost Outreach Ministry, worked with the Graham Crusade, and spoke at various prayer breakfasts and outreach luncheons in the Northeast. During the 1980's, Denny owned a Customer Service consulting business in Atlanta specializing in helping nationally recognized firms improve their image and service to customers. Previous to that, he was a 15-year employee of the Avon Corporation where he started in the order entry department and advanced through the ranks to become a National Sales Manager in New York City.

## EDUCATION

- B.S. in psychology from Truman University
- M.A. in personal and guidance counseling from Truman University
- Various business/customer development seminars

## PERSONAL

Denny has served on various for-profit and non-profit boards. He currently serves as board member for JobSeekers USA and National Allergy Supply. He has also been a board member of CEO Round Table, YPO, and CBMC. Denny enjoys spending time with his family, discipling men, exercising, reading, and riding his Harley Davidson.